

*"A great asset to any company ... very professional, very serious ... has the company's best interests at heart.*

*Tells it whether you want to hear it or not."*

Deirdre McFall, Managing Director, Dudley's American Motorhomes

---

*"Handled a very delicate situation superbly"*

Anonymous Managing Director

---

*"Ivor has worked with Prosonix for more than 3 years providing a wide range of financial services and support to us. These included:*

- Development of monthly financial management reporting system importing Sage data and showing*

*trends*

*against key budget metrics;*

- *Creation of detailed budgets and investment business plans, including P&L, Balance Sheet and cash forecasts;*
- *Creation of a simple timesheet system to enable tracking of project labour costs, billing and support R&D tax claim;*
- *Review of R&D activities to maximise allowable R&D tax credit claim;*
- *Review of options for maximising investment returns on business cash holdings;*
- *Evaluation of funding options, including modelling of venture debt loan.*

*Ivor has been a flexible and invaluable resource supporting my role as the business has grown, and has tackled tasks that other professional service companies have either been unable or unwilling to provide. He provides his advice and guidance in good faith, and explains issues in a way that is easy to understand. He is ideally positioned to support small businesses with limited resources and in-house capability, and has shown strong integrity throughout.*

*"*

Andy Bush, Chief Operating Officer, Prosonix Ltd

---

*'My workload more than doubled overnight so appointing a qualified part time FD really took the pressure off. Ivor ensured each of the businesses had reliable accounts and that we were not breaching any laws. The new centralised systems and controls mean that we have confidence and certainty in how the business is performing and a clear steer on P & L'.*

Jeff Macklin, FD, UKDN

*"Ivor's presence gave the bank increased confidence in the reliability of the figures and the business case. Until he came on board we were very reluctant to extend the loan."*

Commercial partner, Major UK bank.